

Job Profile for Team Lead Motor Underwriting

Designs & executes the growth strategy of the team, including the achievement of profitability targets and other KPIs. Responsible for co-ordinating the management of entire motor ecosystem with a view to driving process efficiency and improved customer journey. Leads the execution of the Motor underwriting strategy, the achievement of its growth objectives and the delivery of the portfolio profitability.

Role Qualification:

- **Academic/Professional:** Relevant first degree in any discipline, ACII/ACIIN will be an added advantage.
- **Work Experience:** 4 - 6 years professional experience, preferably in the Financial Services Industry with at least 2 in related position and at least 1 years in Leadership experience.

Key Responsibilities:

- Develop, drive, and coordinates the product development, customization or improvement efforts for the Motor portfolio.
- Supervise, coordinates, and drive the Company's Underwriting activities within the Motor Underwriting team.
- Specifically supervise Retail Underwriting (Motor)
- Preparation of underwriting guidelines and policies for the group.
- Ensures correct assessment of risks proposed for insurance as well as giving equitable terms.
- Provides underwriting, sales direction, and leadership for direct reports.
- Ensure all underwriting activities are in line with AXA standards and in compliance with NAICOM's guidelines.
- Evaluates and monitors the company's Motor portfolio to ensure all portfolios are profitable.
- Create a system that will ensure efficient working relationship with other sales team in other to meet the Company's target for Motor & Marine portfolios.
- Ensure regular interactions with the Claims team in other to ensure the continuous refining of our pricing, terms and conditions.
- Ensure adherence to the processing of all transaction on AIMS/Workbench in line with the 'maker checker' principles.
- Ensure that all underwriting functions are executed in line with the overall AXA Group standards.
- Positively represents the company by being a thought leader in the industry
- Work with the Training team in the training and development of the team's personnel.

- Provides coaching and mentoring to members of the Motor Underwriting team.
- Any other responsibilities that might be required by the Group Head from time to time.

Required Skills and Competencies

- Analytical & Strategic
- Communication skill
- Proven ability to meet / exceed targets and deadlines
- Knowledge of Insurance Industry, Products & Operations
- Good understanding of financial statement analysis and reporting
- Good knowledge of the relevant regulatory frameworks and the regulatory environment.
- Excellent understanding of the financial services landscape and inherent risks in non-bank financial services industry.
- Customer Service
- Process Improvement

Interested Applicants should send their CVs to **jobtalentrecruit@axamansard.com** stating the role applied for as subject of mail. e.g., **“Team lead, Motor Underwriting”**.